

2021 AT-A-GLANCE

FOUNDED

1890

HEADQUARTERS IN
ST. LOUIS, MO USA





TWO BUSINESS PLATFORMS



AUTOMATION SOLUTIONS



COMMERCIAL & RESIDENTIAL SOLUTIONS

\$18.2 BILLION

IN GLOBAL SALES FISCAL YEAR 2021

3 COVID-19 VACCINES

PRODUCED USING EMERSON'S SOFTWARE



NYSE: EMR

INNOVATION
EMERSON
EMPLOYEES HELD

20K

ACTIVE PATENTS WORLDWIDE IN 2021 181 FORTU

FORTUNE 500

AMERICA'S LARGEST CORPORATIONS BY REVENUE

RECOGNITION - 2021

TOP 50 EMPLOYERS WOMEN ENGINEERS MAGAZINE BEST EMPLOYERS FOR DIVERSITY FORBES MAGAZINE IOT ANALYTICS
PLATFORM OF THE YEAR
IOT BREAKTHROUGH

Emerson Global Presence 2021

GLOBAL

\$18.2B

SALES

86,700

EMPLOYEES

170 LOCATIONS

UNITED STATES AND CANADA

\$8.6 BILLION SALES 22,700 EMPLOYEES 60 LOCATIONS

LATIN AMERICA

\$1.0 BILLION SALES 16,200 EMPLOYEES 20 LOCATIONS

EUROPE

\$3.3 BILLION SALES 19,800 EMPLOYEES 50 LOCATIONS

ASIA

\$4.3 BILLION SALES **25,900** EMPLOYEES **35** LOCATIONS

MIDDLE EAST / AFRICA

\$1.0 BILLION SALES 2,100 EMPLOYEES 5 LOCATIONS

Note: Locations include manufacturing locations only.

Commercial & Residential Solutions

2021 At-A-Glance

\$6.7BSALES

~28,100 EMPLOYEES



CLIMATE TECHNOLOGIES 71%

TOOLS & HOME PRODUCTS

29%

CUSTOMERS INCLUDE

Amazon, Carrier Global Corporation, Daikin-Goodman, HD Supply, The Home Depot, Johnson Controls, Johnstone Supply, Lennox, Lowe's, Midea, Rheem, Trane Technologies, United Refrigeration, Wolseley, W.W. Grainger



AMERICAS

68%

EUROPE

13%

ASIA, MIDDLE EAST & AFRICA

Commercial & Residential Solutions

Transforming the Way People Live and Work Globally



INDUSTRIES SERVED

Residential Construction & Home Improvement
Commercial Buildings & Construction
Energy & Utilities
Facility Management & Maintenance
Food Service & Hospitality
Food Retail
Healthcare & Life Sciences
Transportation

MARKETS SERVED

Heating & Air Conditioning Technology Cold Chain Software & Technology

- Real-time tracking and data services
- Refrigeration and cold storage
- Temperature and environmental monitoring

Energy & Facility Management Solutions Smart Thermostats

Home Improvement, Repair & Maintenance Professional Tools

Commercial Comfort & Cleaning

Food Waste Management

OUR PRODUCT BRANDS

COPELAND

LUMITY

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Low Carbon Emission Cooling & Heating Practices/Technologies



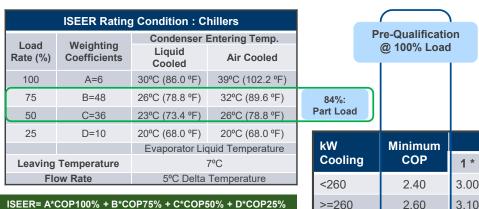
For Sustainability & Decarbonization







Labeling Standards Focusing On Part Load Efficiency IS 16590- Chiller Test Standard



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POWER SAVINGS GUIDE	
TOTAL	

kW	Minimum	ISEER Air Cooled Chiller				
Cooling	СОР	1 *	2 *	3 *	4 *	5 *
<260	2.40	3.00	3.30	3.60	4.00	4.40
>=260	2.60	3.10	3.50	3.90	4.30	4.70

•	Scope	Includes A	All Ty	pes C	Of Chille	ers

- Mandatory Labelling Jan 2023
- Shall Comply Pre- Qualification Criteria Of Minimum COP @100% Load To Become Eligible For Star Rating Plan

LAM Cooling		Minimum	ISEER Water Cooled Chiller				
	kW Cooling	СОР	1 *	2 *	3 *	4 *	5 *
I	<260	4.20	4.80	5.20	5.60	6.10	6.60
ı	>=260 & <530	4.70	5.00	5.60	6.20	6.80	7.40
ı	>=530 & <1050	5.00	5.50	6.10	6.70	7.40	8.20
١	>=1050 & <1580	5.20	5.80	6.50	7.20	7.90	8.70
	>=1580	5.60	6.00	6.70	7.40	8.20	9.00

ISEER Rating Condition: VRF						
Load	Weighting Coefficients	Testing Conditions				
rate		Temp of Air	Temp of Air Entering Outdoor			
(%) Coe		Entering Indoor				
		side	side			
100	A=6	Dry Rulh Tomn -	39°C (102.2 °F)			
75	B=48	27*C	32°C (89.6 °F)			
50	C=36	Wet Bulb Temp -	26°C (78.8 °F)			
25	D=10	19*C	20°C (68.0 °F)			
* Toota to be Done at Dated Francisco Q Valtage						

^{*} Tests to be Done at Rated Frequency & Voltage

^{*} Compressor Speed – Speed set as per % load capacity condition (or) Controller Setting of full capacity

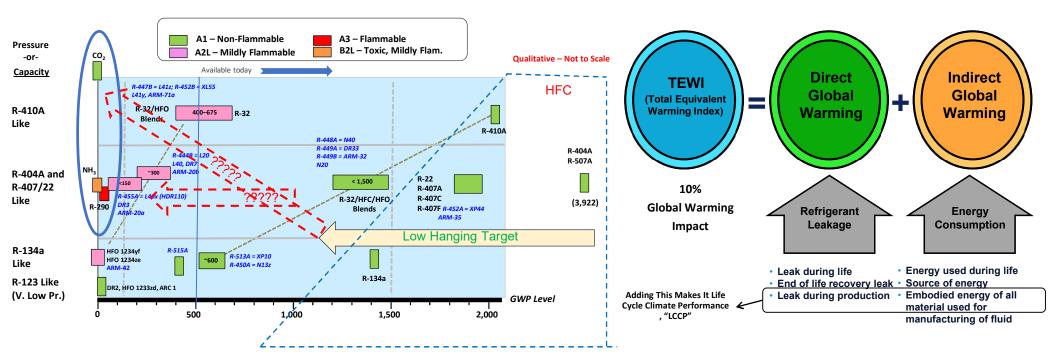
Multiple Modulation Options To Deliver Part Load Efficiency



Modulation Technologies	Capacity Steps (Range)	Part Load Efficiency	Full Load Efficiency	Comfort/ Precise T	Complexity
Variable Speed Scroll	Expansive Control 15-130Hz Variable Frequency	Best	Medium	++++	++++
Digital Scroll	10%-100% Mechanical Modulation	Best	Medium	++++	+
Two-Stage Scroll	2 Steps 65%, 100%	Better	High	++	+
Tandem/Trio Scroll	Up to 10 Steps	Better	High	++	++

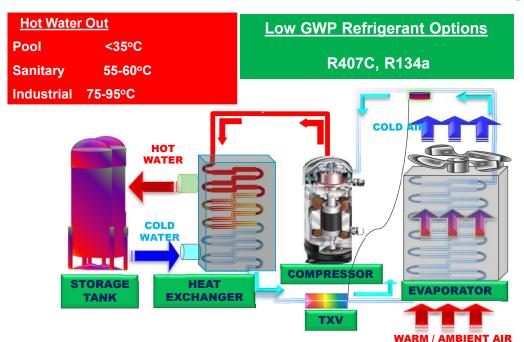
Multiple Modulation Platforms Provide Opportunity To Achieve Part Load Efficiency Benefits

Reduce Global Warming – Use Refrigerants Which Are Best in Life Cycle Performance

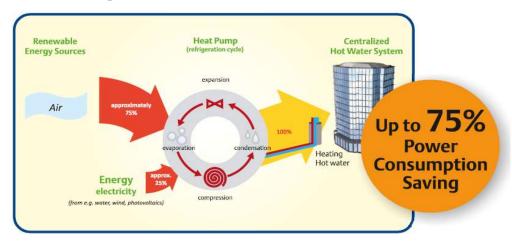


Ozone Depletion --> Global Warming --> Climate Change

Cleaner Heating Using Heat Pumps For Domestic & Commercial Sanitary Heating



	Electric Heating	Combustion Type	Heat Pump
COP	< 1.0	≤ 0.8	> 3.5 - 4
CO2 Emissions	100%	100%	<40%





Electrical Infra

Huge Savings In Transformer For Multiple Flat Apartments



Hot Water 24/7

Hot Water Available On Demand; No Waiting; Luxury



Real Estate

Huge Savings In Space At Bathrooms/ Rooftop Solar



CO2 Reduction

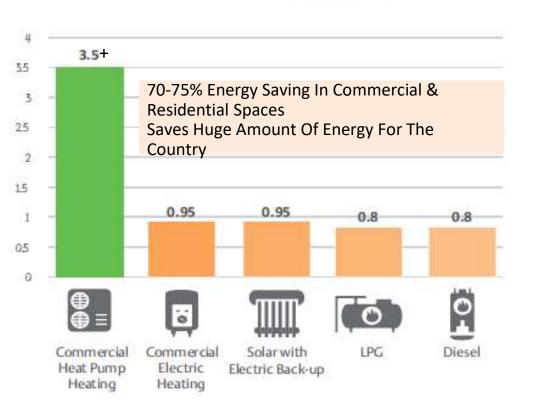
Reduction At Primary Energy Generation 5kg CO2/Flat Saved



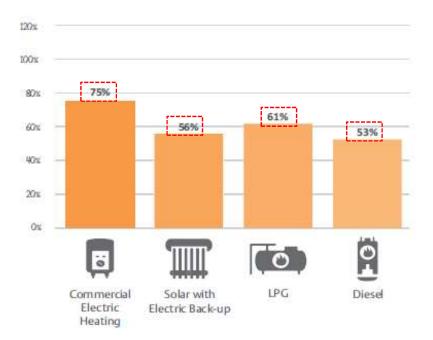


Benefits Of Heat Pump Over Traditional Technology

Heating efficiency



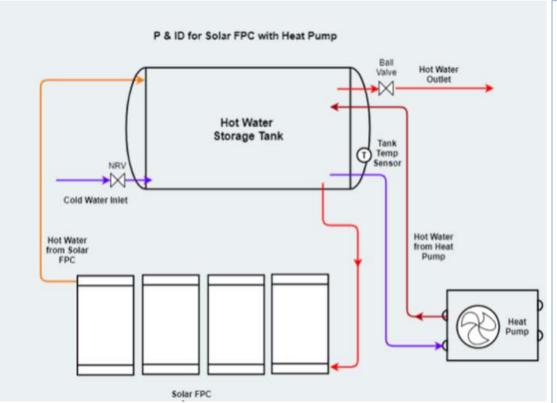
Annual energy saving in % Heat pumps vs other heating systems







Hybrid System: Heat Pump + Solar





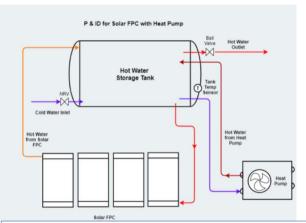
- Use Daily Usage Programming Capability
- First Priority To Solar
- Second Priority To Heat Pump
- If Hot Water Gets Used During Day time
- Heat Pump Automatically Triggers On

Schedular Facility Can Take Care Of Priority Of Solar & Heat Pump To Minimize Power Consumption



Solar Thermal System With H		
Hot water System	Solar Backed Up With Electrical Heater	Solar Backed Up With Heat Pump
Heat Pump/ Solar	500 LPD X 6	100 LPH X 3
Tank Size	500 X 6 + 100 X 3 (EB)	1000 X 3
Total Hot water storage	3300	3000
Hot water requirement per Day	6300 (3000 S+3300 Heater)	(3000S+3300HP)
Daily Working Hours	12 Hrs	11 Hrs
Heating Capacity (KW)	(3* 6kW) 18 Kw	(3* 3.5kW) 10.5Kw
Input Power (Kw) for 3 Machines	18 Kw	3 X 1.25 Kw
Required Electrical units per day	216 Kw	41Kw
Electricity charge per Unit (INR)	12 Rs.	12 Rs.
Energy Cost/ Day (INR)	Rs. 2592	Rs 492

- Average Cost Saving Per Day = Rs. 2,100
 Annual Saving (With 10months Running) = Rs. 6,30,000
- Capital investment cost for Heat pump & Tanks = Rs. 6,00,000
- Return On Investment (ROI) = 10 Months





- · Use Daily Usage Programming Capability
- First Priority To Solar
- · Second Priority To Heat Pump
- If Hot Water Gets Used During Day time
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Heat Pump Case Study Versus Boiler

HEAT PUMP VS DIESEL BOILER						
	DESCRIPTION	VALUE	UNIT			
Α	Daily hot water consumption in hotel	5000	LTRS/DAY			
В	Divided into 2 tanks	2500 X 2	L/Day			
С	Total Boilers	2				
D	Diesel Per Boiler	17				
		Lit/Boiler/Day				
E	Total Diesel Usage	34 Lit / Day				
F	Cost Of Diesel	90 Rs/Lit				
G	Total Cost to Heat Water With Boiler (90 X 34)	<mark>3,060</mark>	Rs./Day			
н	When Used 2 Heat Pumps Of 36Kw For 2500 X 2 Tanks					
	Input Power is 10 Kw/Hr					
ı	For 5000 Lit Of Water Heating Total Input Power is 50Kw	70Kw/5000Lit				
	For Delta Of 40°C (North). Input Power Per Day Was 70Kw	@40ºc Delta				
J	Cost of Elect 11 Rs/Unit	11 Rs/Unit				
K	Total Heating Cost With 2 Heat Pumps – 11 X 70	770 Rs/Day				
	Cost Saving Per Day (G-K) - (2312-770)	2290	Per Day			
	Total Cost Saving Per Year	8,24,400				





- For 50 Rooms Hotel, Energy Saving of 8.3L Per Annum
- There are Thousands Of Hotel, If Shifts To Heat Pump, There Will Be Huge Saving

ROI Is Achieved in 12 to 15 Months For this Hotel

Key Takeaways

- Seasonal Energy Efficiency Is An Important Parameter To Lower Down Carbon Emission
- Compressor Modulation Technology Helps Achieve Seasonal Energy Efficiency
- Industry Is Working Towards Exploring <u>Low TEWI Refrigerant Option</u>
- Sanitary Water Heat Pump Is A Strong Technology Candidate To Replace Conventional Heating For <u>Cleaner Heating</u>
- Sanitary Water Heat Pump Delivers Up to 75% Power Consumption Saving
- Heat Pump <u>Augments Well</u> With <u>Renewable Energy</u> Water Heaters Like Solar